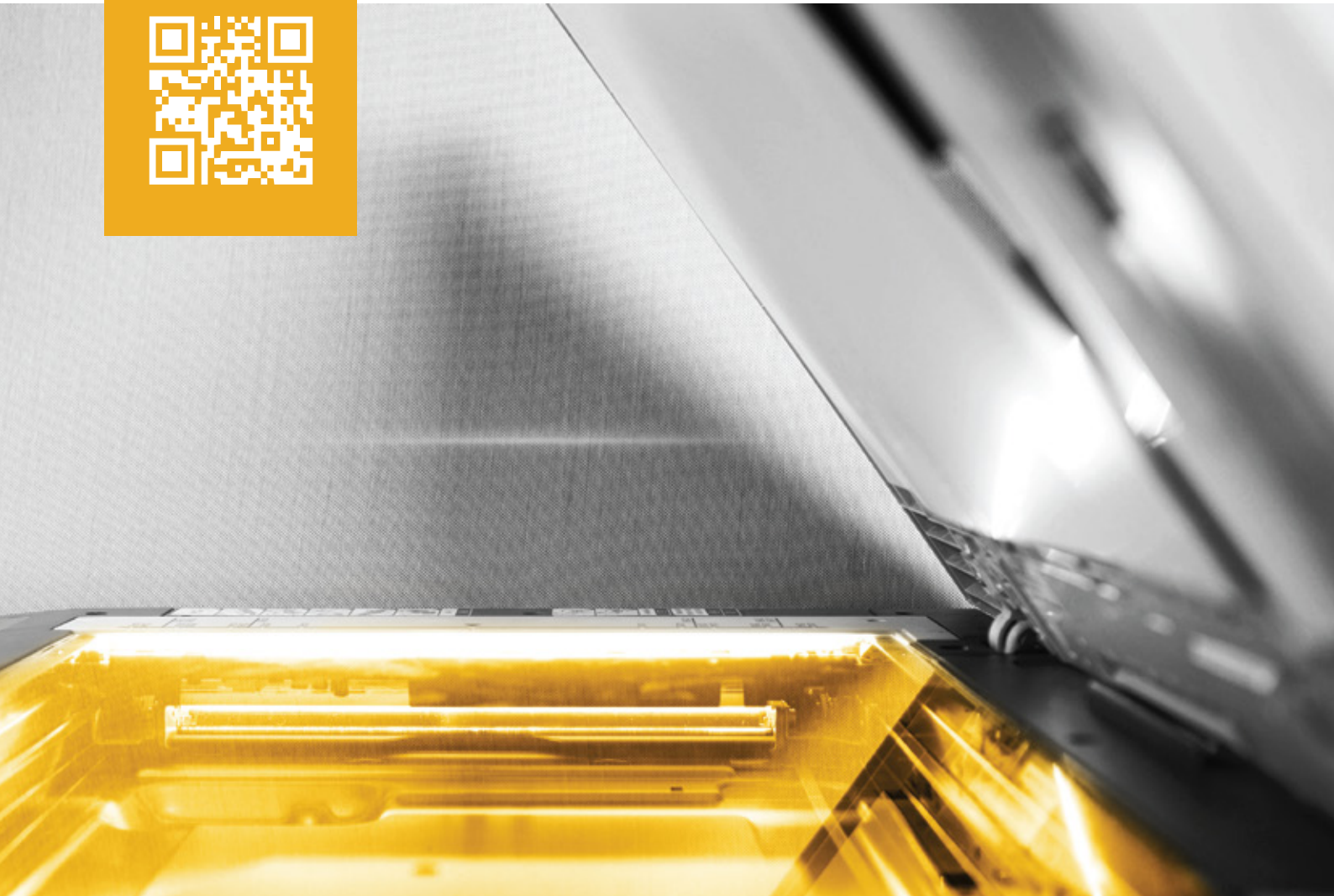


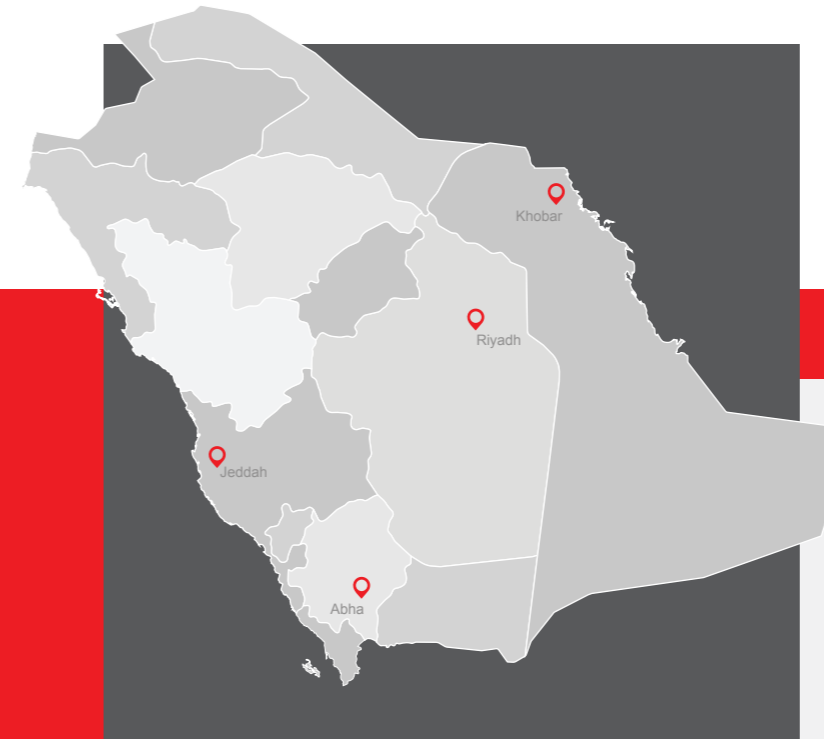
**BUSINESS IMAGING  
SYSTEM & SERVICES  
P R O F I L E**



# SAMIR TRADING & MARKETING

Samir is a family business rich in heritage and remarkable growth. Established in 1953 by Mr. Hamed Mahmoud Al-Hindi, as a leading Sales and Marketing Company, it evolved over the years from the iconic Studio Samir to the ever expanding Samir Photographic Supplies Ltd, in 1984.

Today, a Closed Joint Stock Company with over 600 employees, and offices in Riyadh, Jeddah, Khobar, and Abha, Samir is one of the largest Saudi companies specializing in the distribution of advanced products and solutions covering a number of lucrative industries.



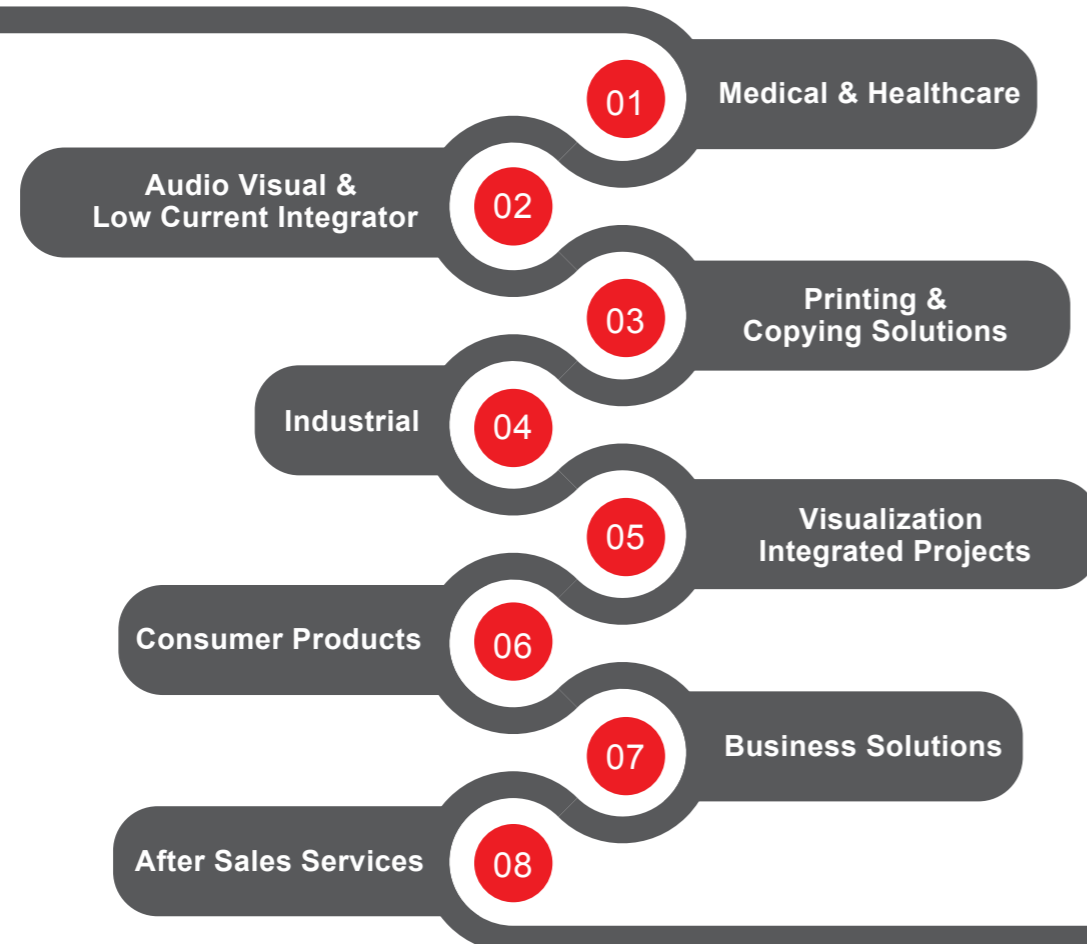
WE BELIEVE IN FUTURE

The company represents world renowned, multinational brands that are leaders in their fields, offering a wide range of products and solutions. From Medical and Health Imaging and Clinical Laboratory Equipment to Dental and Aesthetic technologies. Picture Archiving and Communication Systems and high volume printers, large format scanners. As well as audio-visual educational products, conference room projectors, and AV control rooms. In addition to a number of consumer products and appliances.

Since its inception, the company has been consistently growing, marking achievements and earning a respectable reputation in serving the community, and providing the Saudi market with state of the art digital products. By doing this, the company has become among the top suppliers in the medical, office equipment and imaging industry across the Kingdom.

At Samir, we are leaders in our industry and we understand the meaning of success. We value our customers by offering them high-quality products and premium services that develop their loyalty and exceed their expectations. We believe that we will be successful if our clients are successful. We believe in honesty, trust, and integrity...At Samir, we believe in FUTURE.

## OUR DIVISIONS



# Business Imaging Systems & Services

The Business Imaging Systems & Services Division of Samir Group is a leading supplier of hard-ware and software in the field of Document Capturing, document archiving and management systems, providing low volume, mid volume and high volume scanners, microfilms scanners, archive writers and imaging software, in addition to being a pioneer in the field of RFID and backlog conversion services.

With more than twenty years of experience, the Business Imaging Systems & Services Division stands today as one of the best solution providers and outsourcing partners dealing with the most reputable companies that have large scale critical document scanning and imaging projects that need to be completed quickly and accurately.

At the Business Imaging Systems & Services Division we are committed to provide our esteemed customers with solutions that improve their productivity and proficiency, combining deployment of the latest technology, high-quality products and premium services.

Professional Services

Backlog Services

Hardware

Software

Business  
Imaging  
Systems  
&  
Services

**NVS**Soft

**KOFAX**



**DOLPHIN** RFID



**Kodak** alaris

**ibml**

**FUJITSU**

**TSC**  
Connecting Your Thermal Printing Needs

**CROWLEY** **MEKEL**  
Technology

We as partner to NVSSoft solutions and products provide multilingual information management solutions. These solutions provide a rapid return of investment for businesses seeking to make use of the information they have and streamline their daily business.



### ArcMate Enterprise Document Management Solution

NVS ArcMate Enterprise is a web-based enterprise document management system that was designed on a multitiered architecture enabling for security, scalability, performance, and connectivity with other systems. Documents and electronic files of all types can be captured into the system, recognized and indexed, secured using custom policies, routed and processed while keeping track of modifications and versions, and retrieved by searching for their indexes or inside their content in both Arabic and English.



### ArcMate Capture Solution

ArcMate Capture is an enterprise level, distributed document capturing solution fit for both backlog conversion and on going scanning. Documents and forms are scanned, enhanced, recognized in both English and Arabic, indexed, and then released to any document management or work flow system through readymade or customizable release scripts. Documents are routed through production lines comprised of a mixture of automatic and/or human controlled stages that can easily be designed and fine tuned to achieve maximum throughput and avoid bottlenecks. Other major features include distributed capturing, web scanning, offline indexing, and bac-kground processing.



### EziFlow Document Workflow Solution

EZIFlow is a document workflow solution and platform to automate business processes of enterprises of all sizes. Built on .NET technology and works as a web service, EZIFlow enables businesses to achieve full integration with existing systems, harnessing the full power from all existing resources.



### MedLogic eHIM

MedLogic eHIM gives physicians and other medical care personnel instant access to their task lists and patient charts. It integrates scanned images and electronic clinical data to create an all inclusive patient data repository. MedLogic eHIM is backed by a flexible and accurate chartscanning solution. It enables health care providers to scan entire patient charts or individual medical documents using standard scanners with pre-defined quality assurance workflows and multiple data extraction tools and techniques. Designed for hospitals of all sizes up to medical mega centers, MedLogic eHIM provides all its functionalities to the end user from a multi-platform intuitive interface.



### TARSOL

The Java based correspondence management system that automates and facilitates incoming and outgoing paperwork movement. It is a web based repository that stores paperwork data and attached scanned images and provides a flexible method of moving the papers among the organization's employees.

Kofax Capture™ products provide a standard, automated and consistent process for securely capturing all types of inbound documents and information, wherever it is first available whether a central office or digital mailroom, from a customer's home, a local branch office or even remotely from a smartphone or tablet.

- | KOFAX Document and data capture software.
- | KOFAX Transformation Modules.
- | KOFAX Front Office Server
- | KOFAX Communication Server
- | KOFAX Express
- | KOFAX VRS Elite



## DOLPHIN RFID

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Dolphin RFID is a turnkey solution provider working across all frequency bands. With worldwide acceptance of its solutions, Dolphin can supply and support customized turnkey solutions on a worldwide basis. As one of the select few companies with their own Java based middleware, Dolphin solutions are agnostic to any specific brand of Readers or Database. Dolphin solutions have been accepted by all segments of industry - DOD, Corporate, Healthcare, Hospitality, Energy, Industrial and Oil & Gas, amongst others.

### RFID (Radio Frequency Identification) Solutions

Radio Frequency Identification is a technology that is used to uniquely identify an object, animal, or person. RFID is coming into increasing use in industry as an alternative to the bar code. The advantage of RFID is that it does not require direct contact or line-of-sight scanning.

### RFID Solutions

Based on TRUST, FLEXIBILITY AND RESPECT, we deliver rapid, reliable and robust solutions. With complete hardware and software integration and support, our customers can take advantage of tracking and tracing using RFID to control, manage and streamline their Assets. We offer integrated services that meet business specific needs to propel productivity and performance.

### We offer following Solutions:

- |  |   |
|--|---|
| Dolphin Files & Document Tracking System | Dolphin Asset Tracking & Inventory System |
| Dolphin Vehicle Tracking System          | Dolphin Library Management System         |
| Dolphin Access Control System            | Dolphin Laundry Management System         |
| Solar Panel Management System            | Dolphin Hospital Management System        |



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I.R.I.S. Professional Solutions enables companies and administrations to find in one company the innovative expertise and hi-tech solutions to efficiently manage electronic documents, information flows and IT infrastructure.

### **Intelligent document recognition**

- | Scanning and indexing paper documents
- | Conversion to electronic documents in all formats
- | Optical character recognition
- | Automatic document classification
- | Electronic mailroom
- | Automatic forms recognition
- | Invoice recognition and data extraction
- | High compression to optimized electronic formats

### **Document, content and process management**

- | Electronic document management
- | Enterprise content management
- | Business process management
- | Digital workflows
- | Legal archiving

Kodak offers the broadest array of document imaging products, services and solutions available. From innovative scanners to powerfully intuitive software... state of the art micrographics to world-renowned service... we deliver exceptional quality, productivity and responsiveness to meet your needs and address the business demands of the digital world. Discover why Kodak should be your partner of choice for advanced yet easy document imaging technologies.

## Document Scanners

Getting documents into the workflow fast is essential. Helping your business do more with those documents is even more important. From desktop to high-volume production, Kodak Alaris has the ideal scanning solutions.

### Desktop Scanners

Do you work in a small business or need your own office desktop scanner? Do you process customer-facing business transactions and need to scan documents quickly? Our desktop scanners are small, quiet, quick, intelligently designed and connect easily to your office systems. Perfect for small offices and individual use where ad hoc and transaction scanning is part of your daily routine.



### Departmental Scanners

Do you work in a busy law firm, insurance claims department, human resource group or government office? Does your daily activity involve scanning documents to business applications, MICROSOFT SHAREPOINT or shared networked folders? Streamline and automate your document management processes with our departmental scanners and benefit from the productivity gains and cost savings.



### Production Scanners

Do you process huge volumes of documents such as invoices, insurance claims or loan applications? Are you looking for a reliable, robust and affordable high-speed scanner for your centralized operation? Our production scanners redefine productivity, versatility and reliability. They're ready to tackle the most demanding high-volume requirements.





## Network Scanners

Do you have a business process or application that you want to scan documents to directly without a PC? Do you need to get information into your workflow systems quickly and easily? Network scanners are just what you're looking for. Scan to applications, email, fax servers, network folders, FTP sites, printers, flash drives and more.



## Microfilm scanner

With an Archive Processor from Kodak, you don't need a film specialist to get consistently high-quality results. We've incorporated the latest in digital monitors and controls, rapid recovery, energy saving stand by cycles, and an environmentally friendly anti-siphon water supply to deliver precisely controlled film processing with minimal operator training or experience. From automatic threading to archival quality film, Kodak brings easier table top processing to you.



## Archive Writers

The KODAK i9600 Series Writers the easy way to help protect your critical business records from tampering or loss.

## Kodak Capture Software

Automate your paper intensive business application by transforming paper document into critical business data. Quickly and easily convert batches of paper into high-quality images. Capture and index critical data and send smarter information to ECM systems, business applications with extensive integration to streamline workflow and processes. From desktop to high volume operations, Capture Pro Software scales to your needs.







ibml is a global provider of end-to-end information capture solutions, combining our ImageTrac® intelligent scanners and other scanners with our advanced capture software and services. Every day, our solutions are used in over 43 countries in the most demanding document capture environments to reduce document preparation, speed up access to data, reduce exceptions, and improve operational control and visibility.

## IBML High Speed Processing Scanners



PFU Limited (Japan), a Fujitsu company, is the maker of Fujitsu scanners. The company is a globally active IT provider that designs, manufactures and markets computer hardware, peripheral products and enterprise software. PFU offers the broadest portfolio of document scanners for professional personal, desktop, workgroup and high-volume production environments and is one of the world's leading document scanner companies. PFU has been engaged in the document imaging scanner business for more than 20 years.

## Fujitsu Scanners



TSC Auto-ID Technology is an emerging leader in the production of innovative, competitively priced thermal bar code label printers. We were the first Taiwan-based manufacturer to supply more than 3 million label printers to the Auto identification market a testimony to the world class quality of our products.

| Industrial Barcode Printer



| Desktop Barcode Printer



| Portable Barcode Printer



Mekel Technology has offered the most advanced roll film, microfiche and card scanner systems on the market today. To meet the variety and volume of scanning needs in the market, the company has also recently introduced a universal microform scanner and continues to stay abreast of, if not create, changes and updates in the imaging industry.

| Microfilm Scanners



| Microfiche Scanners



| Aperture Card Scanner



# Our Projects

## Major Backlog Conversion Projects Completed

Name	Volume	Media	Duration
Saudi Monetary Agency – Kingdom wide	40 million	Microfilm	4 Years
Saudi Fund for Development	1 million	Microfilm	1 Year
Gen. Org. for Social Insurance (GOSI)	1 million A0/A4	Digital	1 Year
Lucent Technology	2 million	Digital	3 Years
Saudi Cairo/United Saudi Comm. Bank	30 million	Microfilm	3 Years
Islamic Development Bank	500,000 rolls	Digital	1 Year
Ministry Of Finance	3 million	Microfilm	1 Year
Al-Jazeera Newspaper	360,000 A2	Digital	11 Months
Ministry of Girls Education	10,000 / A0	Digital	6 Months
SAIB	2.2 million	Digital	10 Months
NACO (New Jeddah Airport)	1 million / A0	Digital	1 Year
Saudi Telephone Co. (STC)	60 million	Digital	2 Years
King Fahad Medical City	5 million	Digital	1 Year
Saudi Stock Exchange – Tadawul	23 million	Digital	1 Year
King Khalid University Hospital	40 million	Digital	1 Year
King Abdulaziz University Hospital	16 million	Digital	1 Year
King Faisal Specialist Hospital	4.2 Million	Digital	10 Months
Riyad Bank	118 Million	Digital	2 Years
Arab National Bank	80 + Million	Digital	1.5 Year
Emaar	15,000 / A0	Digital	3 Months
Emaara Qassim	3.5 Million	Digital	1 Year
Ministry Of Finance (Amlak)	3.8 Million	Digital	1 Year
Banque Saudi Fransi	35 Million	Digital	1.5 Years

## Major Backlog Conversion Projects Ongoing

Name	Volume	Media	Duration
Riyad Bank (Daily Transactions & Customer Files)	100,775 / Day	Digital	5 Years
Riyad Bank (Backlog)	400 Million	Digital	4 Years
Banque Saudi Fransi	150 Million	Digital	5 Years
Aramco	Open Volume	Digital	10 Years

# Our Clients

## Some of our valued customers for Document Imaging Solutions

### Banking and Financial Services

- | Banque Saudi Fransi
- | Riyadh Bank
- | Islamic Development Bank
- | Saudi Hollandi Bank
- | SABB

### Health Care

- | Dallah Hospital
- | King Saud Medical Complex
- | Jubail General Hospital
- | Dhahran Airbase Hospital
- | King Fahad Medical City

### Higher Education & Research

- | King Abdul Aziz City for Science & Technology (KACST)
- | Jubail Industrial College
- | College of Telecom

### Engineering Construction and Operation

- | Saudi Binladen Group (SBG)
- | Saudi Technical Engineering Systems Associated (STESA)

### Military Services

- | Royal Saudi Air force
- | Saudi Arabian National Guard
- | Royal Court of Saudi Arabia – Military Service Register

### Telecommunications

- | Saudi Telecom Company (STC)
- | Zain, KSA

### International & Regional Bodies

- | Gulf Cooperation Council (GCC)

### Other Government Bodies

- | Saudi Arabian General Investment Authority (SAGIA)
- | Saudi Customs
- | Institute of Public Administration

[www.samirgroup.com](http://www.samirgroup.com)